

*Pointe Counseling Services*

**Daniel J. Aitken CPCU, CIC**  
*Licensed Insurance Counselor*

Mr. Aitken graduated from Grosse Pointe High School in 1964, he continued his education at Eastern Michigan University and graduated in 1968 with his Bachelor's degree in Business Administration. In 1969 he went on to graduate school at Michigan State University and majored in marketing. While attending the University of Michigan in 1974 he earned his CPCU designation and in 1981 earned his CIC designation.

Mr. Aitken began his insurance career in 1971, with Aitken-Ormond Insurance Services, Inc. as a producer and in 1985 was promoted to Vice President of sales. In 1990 he became a major stockholder of First Independent/Aitken & Ormond and currently holds the position of President.

As a consultant, Mr. Aitken has worked with various private clubs, financial institutions, Michigan Association of School Boards and the United Condominium Association of Michigan.

Mr. Aitken served in the United States Army from 1969-1971. Currently he resides in Grosse Pointe, Michigan with his wife Dianne and (2) daughters. Since 1994 he has been Vice President of the Ramshead Condominium Association at Boyne Mountain and has worked extensively with the rental management program there. This experience will be beneficial to all the owners at The Inn at Bay Harbor.